

## P&H INTERIORS

Collaboration is more essential than ever, and technology influences every step of the design process. This is what one takes away from a conversation with Susan Connor, the owner and president behind P&H Interiors. The design firm, recognized for spaces that flow effortlessly and exude a refined simplicity, embraces the art of teamwork. On every project, the P&H staff joins forces with other industry pros to masterfully execute all details. According to Connor, establishing that collaborative environment early on is key. "When each trade's skill set is combined from the outset, it leads to the best possible outcome," she says. "When homeowners have trust in the professionals they've chosen to work with, it alleviates delays and costs. At P&H, we love being involved from day one. We enjoy working with architects to help finesse a floor plan and consulting builders and contractors to ensure the use of quality products." Teamwork is crucial, and so is innovation. Connor utilizes programs like Revit and those from Adobe to present concepts in new ways. "Three-dimensional renderings enable our clients to better visualize our ideas," she says. "Watching our plans transform with the help of this technology is exciting."



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**Susan Connor**  
Owner and President

954.341.7335

@pnh.interiors

[pnhinteriors.com](http://pnhinteriors.com)

"Our cumulative talents and experience enable us to enhance the process and product."

### *Ask the Expert*

#### **How do you work together with the client to bring their vision to life?**

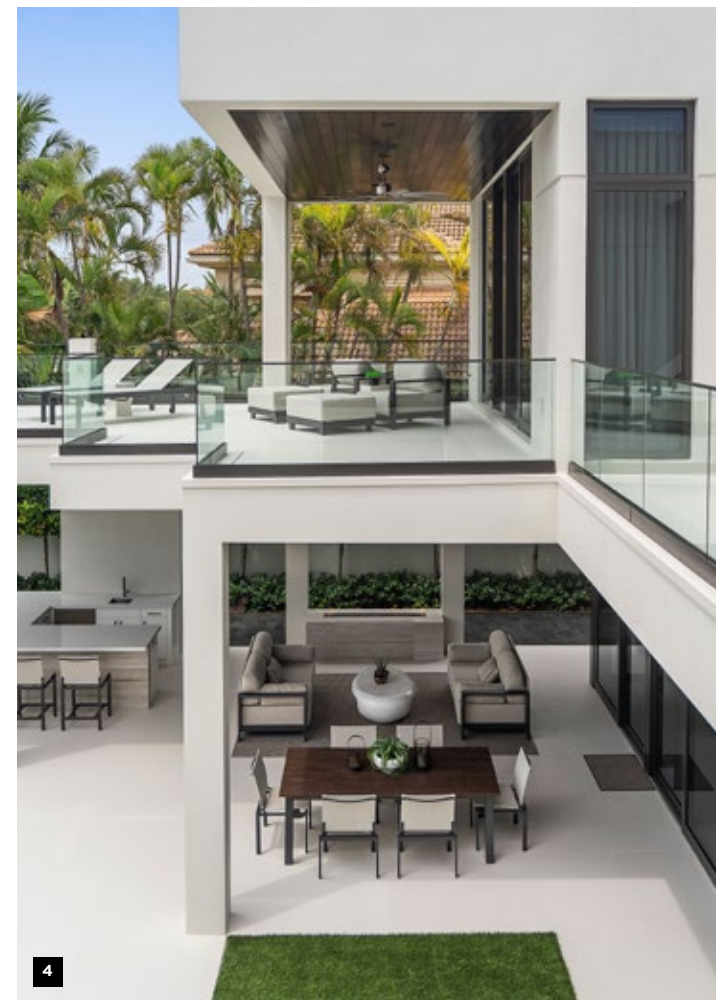
We ask questions to gain insight into their needs and preferences. Sometimes what may seem like a minor detail can be very insightful and even spark an entire design concept. We encourage involvement, because getting to know the client this way is how we come to anticipate their vision before even they can.

#### **What part has the digital age played in the success of your firm?**

It has increased efficiency and effectiveness. Social media is one of the largest influences in our industry, and our clients are exposed to a multitude of images, products and resources. It helps both them and us easily define and communicate ideas. Cloud storage and online scheduling software streamlines documentation and organization.



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1. The epitome of luxury, this master features a custom-designed upholstered headboard by P&H that spans the length of the wall and sets the tone for the room. 2. Open floor plans have been in vogue for some time, but this master suite elevates the concept to new levels. His-and-her baths and closets are fused together in one impressive space. 3. The chandelier over this dining table suspends more than 150 individual LED bulbs in a chrome wire cage. 4. Floor-to-ceiling windows and doors create an immediate connection between indoor and outdoor rooms in this spacious home, where P&H further enhanced fluidity through continuity of finishes and furnishings. 5. P&H's philosophy is to add warmth and livability into contemporary design. The blend of creamy hues and rich walnut finishes make this great room visually stunning with an inviting and comfortable vibe.

All photography by Randy Tanner of Living Proof Real Estate Photography